

# **Results presentation**

**April 2016** 

Serica is a fast-growing, agile player set to benefit from its Erskine acquisition and well placed for future opportunities



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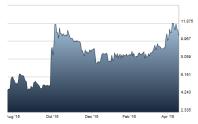
## **HIGHLIGHTS**

Profitable producer

Cash of US\$24M at end March '16

Production of **3,000** boepd over H2 2015







High impact exploration portfolio

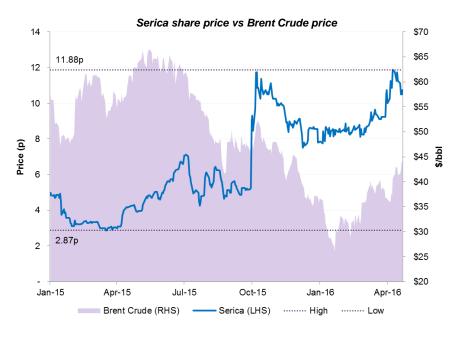
Profit after tax of US\$6.5M

Zero debt, no material commitments



# **FINANCIALS**

Profit and Loss	2015 (\$Millions)		
Revenue	24.0	7 months' production	
Operating costs	(6.6)	\$10.90/boe after exceptional Q3 credits	
DD&A	(1.3)	\$2.20/boe reflects low Erskine acquisition cost	
GROSS PROFIT	16.1		
Pre-licence costs and net impairment	(8.5)	Exploration write-offs net of asset reinstatement	
G&A	(2.7)	1/3 reduction compared to 2014	
Exchange/ finance/ share based costs	(0.5)		
Tax credit	2.4		
Discontinued operations	(0.3)		
PROFIT FOR THE YEAR	6.5		





# **FINANCIALS**

Balance sheet	2014 (\$Millions)	2015 (\$Millions)	
Exploration and evaluation assets	58.1	51.9	Columbus investment to date plus retained exploration
PP&E	-	8.9	Erskine acquisition
Deferred tax	-	2.4	
Total non-current assets	58.1	63.2	
Inventories and receivables	2.3	4.6	Mainly December 2015 sales revenue
Cash	9.9	21.6	Strong build during 2015
Current liabilities	(4.0)	(9.6)	Includes 2 <sup>nd</sup> Erskine instalment
Non-current liabilities	-	(5.6)	3 <sup>rd</sup> /4 <sup>th</sup> Erskine instalments
NET ASSETS	66.3	74.2	
Share capital and reserves	248.6	250.0	
Accumulated deficit	(182.3)	(175.8)	
TOTAL EQUITY	66.3	74.2	



## **OPERATIONS STRATEGY**

Deliver value from our portfolio of production, development and exploration assets in Europe and Africa

Lower costs and increase production

Increase reserves and extend field life

Pursue synergies through collaboration with partners in Central North Sea infrastructure hub

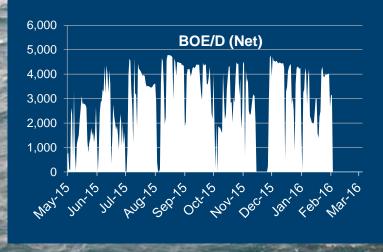
Operate with lean but strong and experienced management team





# **ERSKINE MATERIAL BENEFITS**

- Low cost/boe acquisition
- · Higher production capability
- Reduced operating costs
- Strong cash flow
- Increased reserves
- Efficient utilization of tax position
- Strategic position in hub infrastructure

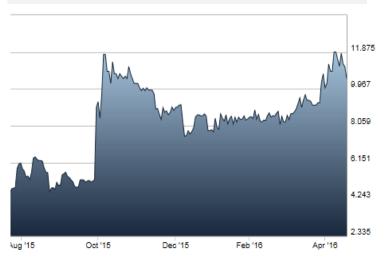






## **ERSKINE: IMPACT ON COMPANY PERFORMANCE**

# **Share price performance since June 2015 Erskine acquisition**



2015 gross profit \$16 million End March '16 cash \$24 million Current market cap \$38 million

Company's robust financial position stands it in good stead to manage impact of current temporary pipeline shutdown

INCREASED PRODUCTION

Gross profit of \$16.1M from 18%

interest in Erskine



Net production H2 '15 3,000 boepd

EXTENDED
LIFE
ADDING VALUE

50% increase in reserves

4.2mmboe



## **ERSKINE: OFFTAKE ROUTE & INFRASTRUCTURE**

#### **Erskine Platform**

- Unmanned wellhead platform with 5 production wells
- Access to wells for wireline intervention
- Multiphase pipeline from Erskine to Lomond

### **Lomond Processing**

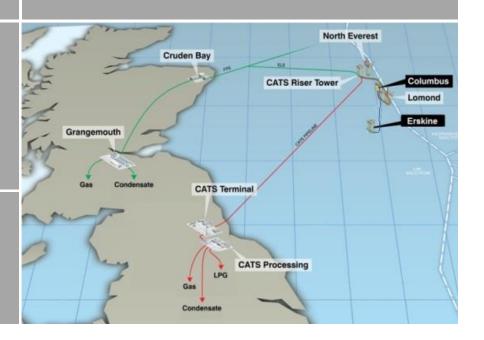
- Condensate and gas are separated through the Erskine Production Module (EPM) located on Lomond
- Gas and condensate are pumped from Lomond via Everest to shore

### **CATS**

- Gas joins the CATS pipeline via riser tower at Everest
- Gas is sold at CATS terminal to SSE (contract) and BP (spot)
- Associated LPG and condensate are sold at CATS Terminal

### Forties Pipeline System (FPS)

- Condensate is transported via FPS to Cruden Bay
- · Production is sold to BP





# **COLUMBUS**

Undeveloped gas condensate field located in UK Central North Sea, 8km north of Lomond Platform

Serica's interest increased from 33.2% to 50% through acquisition of the SSE and BG interests in the field

Overall increase in contingent resources from 5.2 mmboe to 6.2 mmboe net to Serica

Development plan to tie-back a subsea production well to Lomond, where fluids can be processed and exported

Columbus would extend economic life of the Lomond/Erskine facilities by lowering opex per barrel





## **COVERING THE FULL CYCLE**

#### **PRODUCTION: Erskine Field**

- Can deliver up to \*4,500boepd net to Serica
- Average rate for January and February 2016 over 3,300boepd (net)
- 4.2mmboe reserves booked at 1 January 2016

#### **DEVELOPMENT: Columbus**

 Plans are progressing to develop 6.2mmboe contingent resource net to Serica

#### **UK EXPLORATION: Well Carries**

- 22/19c fully carried well could deliver up to 40mmboe net to Serica
- · East Irish Sea Doyle well carry £11 million gross well costs

#### FRONTIER EXPLORATION

- · Licences in Ireland, Morocco and Namibia with no major commitments
- Offers exposure to very large prospects and significant mid-term upside



\*maximum daily production seen in 2016



## **SEEKING ACQUISITIONS**

#### Financial credibility and strength

- · Completion of Erskine deal in tough market adds credibility
- · Healthy balance sheet builds confidence
- · Net cash of \$24 million and no current borrowings creates capacity

#### Further opportunities within Lomond/Columbus hub

- · Erskine and Columbus interests give Serica strategic position
- Key to unlocking full hub value is better co-operation between aligned group of owners
- Smaller players have a role to play as assets become less material for majors

### **Competitive advantage**

- · Accumulated tax losses offer UKCS tax shelter
- Small company focus critical for extracting value from late-life or marginal new fields
- · Serica has the track record and capability to deliver business growth





## **CORPORATE STRATEGY**

Seek opportunities where small and nimble players can deliver greater value

Take advantage of current low cost/low price environment for acquisitions

Limit financial downside exposure and seek opportunities to spread operational risk

**Extract full value from UKCS ring-fence tax position** 



Serica share price vs peers



# **2016 - BUILDING MOMENTUM**

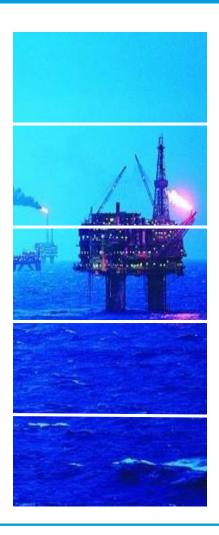
**Further efficiencies on Erskine** 

Identify and progress optimum Columbus offtake route and development

Maintain exploration upside without overcommitting funds

**Build asset base through acquisition** 

Well placed to finance the right deals





## **SUMMARY**

Serica is considerably stronger than it was a year ago – notwithstanding wider industry headwinds

Cash resources and zero debt position means we are strongly placed to create further value

Sustaining low operating costs will drive cash generation in rising oil price environment

We must maintain momentum into 2016



