# Serica Energy AGM Presentation

29 June 2017





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# **RESULTS HIGHLIGHTS**

Profitable oil and gas producer

2016 Profit after tax of US\$10.8M

Strong balance sheet supports further growth







2,800 boe/d
Net production

Cash balance of US\$30.5M at 28 June 2017\*

Columbus progressing towards FDP

\* After early payment of US\$2.9 million to BP



# FINANCIALS: INCOME STATEMENT

	2016 (US\$million)	2015 (US\$million)	
Revenue	21.4	24.0	2016 income restricted by six-month Erskine shut-in 2015 includes seven months Erskine post-acquisition income
Operating costs	(13.5)	(6.6)	Average 2016 opex of \$23/boe reduced to \$14/boe during periods of uninterrupted production
DD&A	(1.3)	(1.3)	\$2.13/boe reflects low Erskine acquisition cost
GROSS PROFIT	6.6	16.1	Operating costs continuing during shut-in period
Pre-licence costs and net impairment	(0.3)	(8.3)	No asset impairments during 2016
G&A	(2.1)	(2.7)	Further G&A reductions achieved during the year
Exchange/ finance/ share based costs	(0.9)	(0.7)	Mainly unrealised exchange losses on currency holdings
Deferred tax credit	7.5	2.4	Increase reflects greater near-term utilisation of tax losses
Discontinued operations	-	(0.3)	Kambuna closeout now completed
PROFIT FOR THE YEAR	10.8	6.5	



# **FINANCIALS: BALANCE SHEET**

	2016 (US\$million)	2015 (US\$million)	
Exploration and evaluation assets	53.2	51.9	Columbus investment to date plus retained exploration
PP&E	9.1	8.9	Erskine acquisition net of DD&A
Deferred tax	9.9	2.4	Partial recognition of future benefits from tax losses
Total non-current assets	72.2	63.2	
Inventories and receivables	7.2	4.6	December sales revenue and JV partners debtors
Cash	16.6	21.6	Cash rebuilding following Erskine 2016 shut-in
Current liabilities	(5.9)	(9.6)	Includes 3 <sup>rd</sup> Erskine acquisition instalment – US\$2.9 million
Non-current liabilities	(5.0)	(5.6)	4 <sup>th</sup> Erskine instalment of US\$2.9 million plus other acquisition provisions
NET ASSETS	85.1	74.2	
Share capital and reserves	250.0	250.0	No new equity fundraising since 2013
Accumulated deficit	(164.9)	(175.8)	
TOTAL EQUITY	85.1	74.2	



### FIRST HALF 2017

### Average production net to Serica (approx. 50% oil, 50% gas)

- 3,100 boe/d through to end May
- June volumes cut-back to monitor wax-build and allow for four-day pipeline soak
- H1 average production of 2,800 boe/d

### Average market prices January-May of US\$53 per bbl (Brent) and 44 pence per therm (NBP)

• June production hedged at US\$50 per barrel and 40 pence per therm

### Average operating costs approx US\$14 per boe

### Financial position

- Strong cashflow enabled early payment of Erskine 3rd tranche US\$2.9 million
- Cash balance at 28 June US\$30.5 million after payment of Erskine 3rd tranche
- · Steady income stream and low operating costs support cash build
- · No borrowings and no material expenditure commitments
- Serica well-placed to fund future investment and acquisitions

### Financial objectives

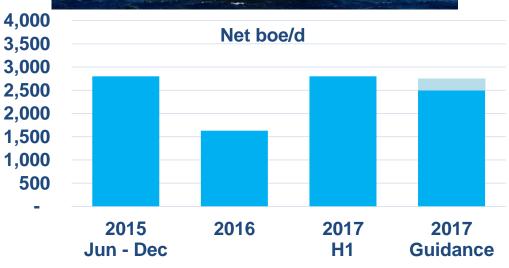
- Continue to improve financial strength and seek to diversify sources of income
- Maintain a range of financing options to support business growth



## **ERSKINE PERFORMANCE**

- Production efficiencies rebuilt since acquisition
- Strong cash and profit generator
- Net remaining reserves3.8mmboe\*
- Potential to extend reserves





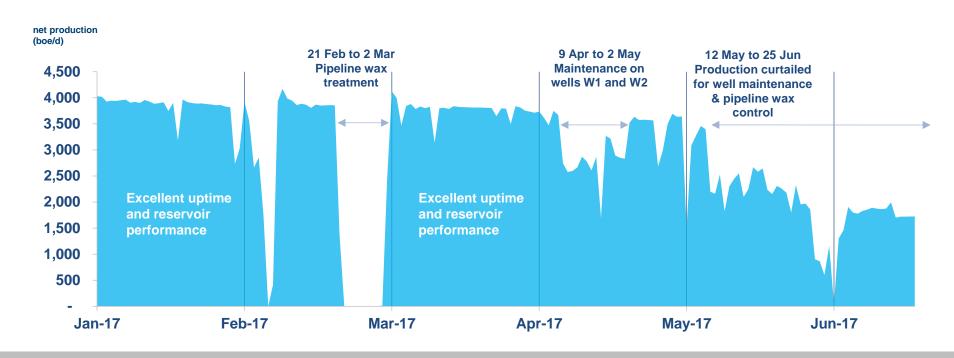
- 2,800 boe/d net in H1 2017
- \$14/boe OPEX since Aug 2016 restart
- Further value targeted through improved uptime /third party business
- Close cooperation between Erskine & Lomond operators



\* 1 Jan 2017

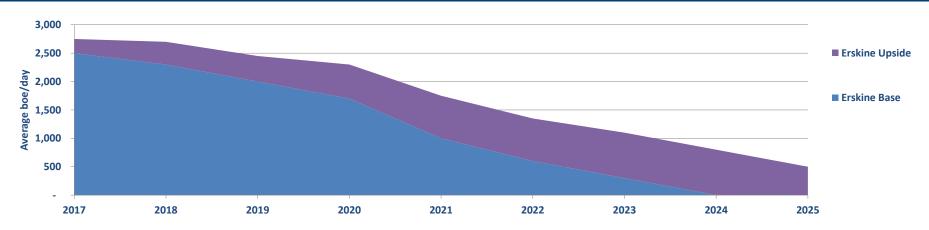
### **ERSKINE 2017 PRODUCTION**

- Jan-May 2017 delivered strong performance averaging 3,100 boe/d net to Serica
- Rates curtailed in May/June for Erskine well work and wax management, including a four-day shut-in at end June for pipeline wax soak
- Planned two-week shut-in for pipeline de-wax and platform maintenance in July/August 2017
- H1 average net to Serica: 2,800 boe/d. Full year guidance: 2,500-2,750 boe/d





### **ERSKINE FORWARD PRODUCTION PLAN NET TO SERICA**



### Erskine upside reflects:

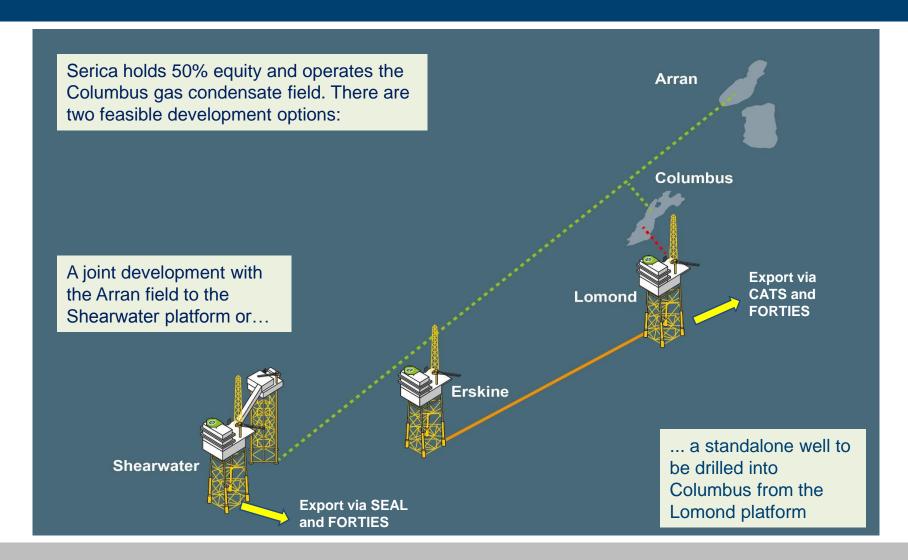
- Maintaining high uptime to achieve levels similar to Q1 2017
  - Regular pigging and pipeline cleaning operations
  - Proactive platform maintenance and management
- Possible reserves increase through reservoir performance

### Further scope to:

- Encourage third party tie-backs to Lomond to extend platform life
- · Consider potential for an additional well on Erskine
- Seek well intervention opportunities for production enhancement

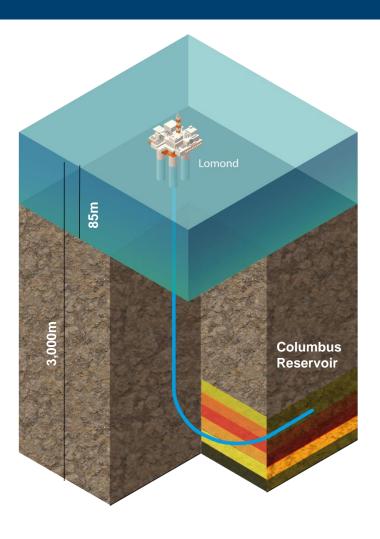


## **COLUMBUS DEVELOPMENT PLANS**





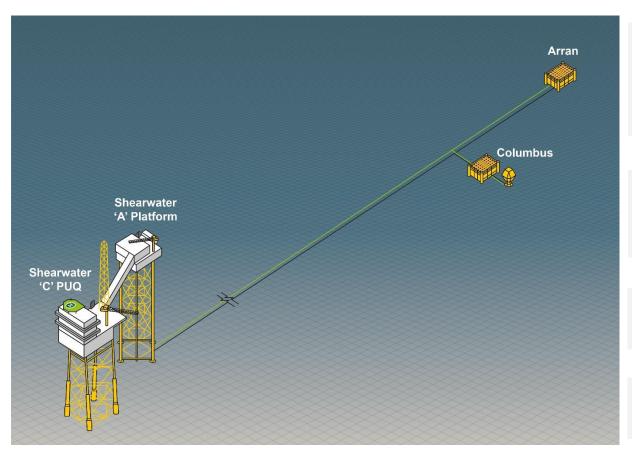
## EXTENDED REACH DRILLING FROM LOMOND



- A well can be drilled into Columbus with a jack-up rig brought alongside the platform
- Total well step-out 7.5km
- Columbus can fill spare capacity in Lomond and Erskine process trains
- Columbus will reduce unit operating costs across Lomond and extend platform life
- Platform modifications are minimal to hook up the well



## **ALTERNATIVE DEVELOPMENT INTO SHEARWATER**



- A subsea well at Columbus could tie into a future pipeline from Arran to Shearwater
- Columbus would share development costs with Arran
- Shearwater has spare capacity
- Arran is due to sanction in Q2 2018

### BENEFITS OF EACH DEVELOPMENT OPTION

### **LOMOND**

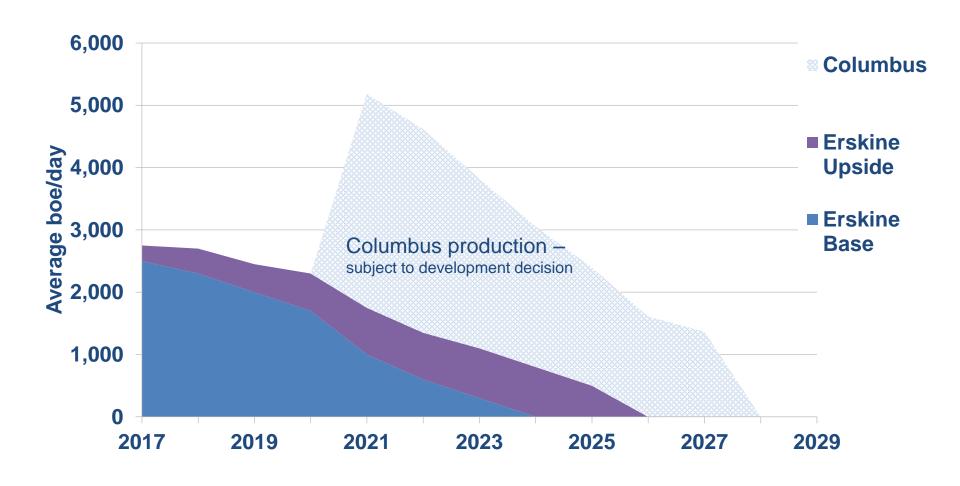
- No reliance on other developments
- Earlier production start (2020)
- Minimal platform modifications
- No pipeline or subsea equipment
- Easier platform well maintenance
- Columbus fluid helps reduce waxing
- Could extend Lomond platform life

### **SHEARWATER**

- Simpler well to drill
- Larger selection of rigs available
- Additional capital costs shared with Arran
- Longer projected platform life
- Potential to lower operating costs via
  - greater base throughput
  - new 3<sup>rd</sup> party business

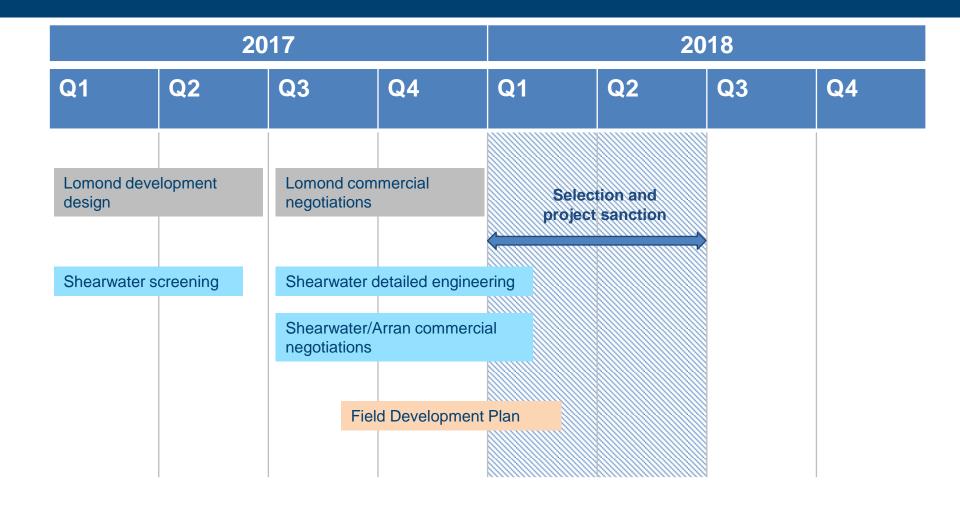


# POTENTIAL IMPACT OF COLUMBUS NET TO SERICA





## **COLUMBUS OPTION SELECTION TIMELINE**





## **ROWALLAN: EXPLORATION DRILLING IN 2018**

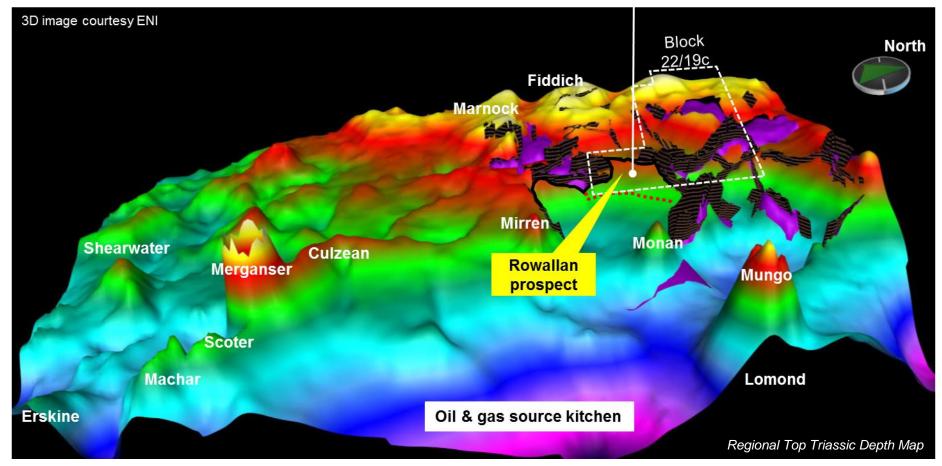
Rowallan Prospect	
Serica Equity 22/19c	15% fully carried through 1st well
Operator	ENI
Reservoir	Triassic: Skagerrak Formation Middle Jurassic: Pentland Formation
Water depth	100 metres
Reservoir type	High pressure high temperature
Reservoir depth	4,300 metres
Export route	Range of nearby options
Hydrocarbon type	Gas condensate
Estimated P <sub>50</sub> resource (Serica technical estimate)	143 million boe gross (21.5 million boe net to Serica)

Jurassic & Triassic Fields Highlighted Rowallan prospect 22/19c Columbus Marnock Skua Culzean **Egret** Heron **Shearwater** Elgin **Erskine** Glenel Franklin



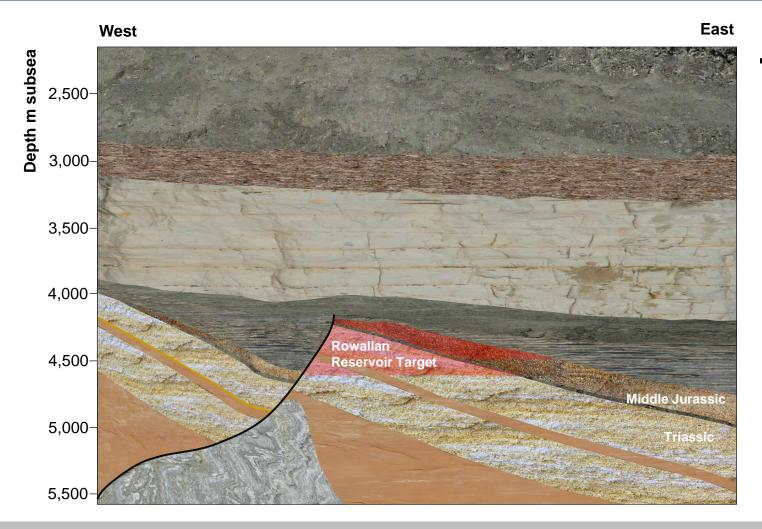
## **ROWALLAN IS IN A PRIME LOCATION**

# Proposed Rowallan Well





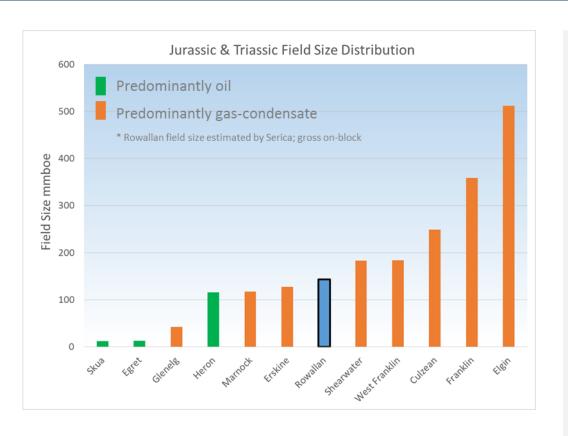
# ROWALLAN PROSPECT CROSS SECTION



Scale: 1km



### **ROWALLAN: POTENTIAL MATERIAL FIELD**

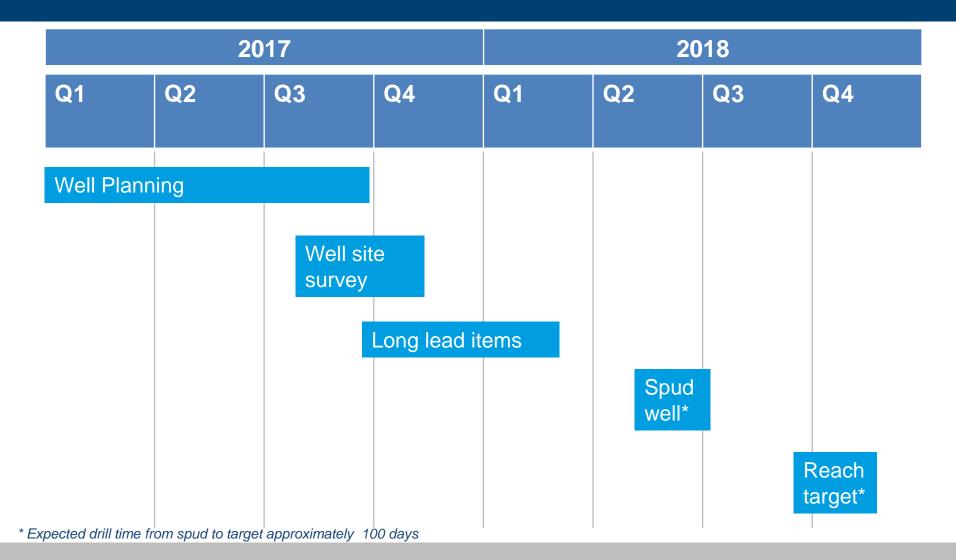


#### **ROWALLAN**

- P<sub>50</sub> resource estimate comparable with initial reserves of major fields in CNS
- Erskine, Shearwater and Culzean are all High Pressure, High Temperature gas condensate fields
- Technology has advanced for drilling and development of HPHT fields

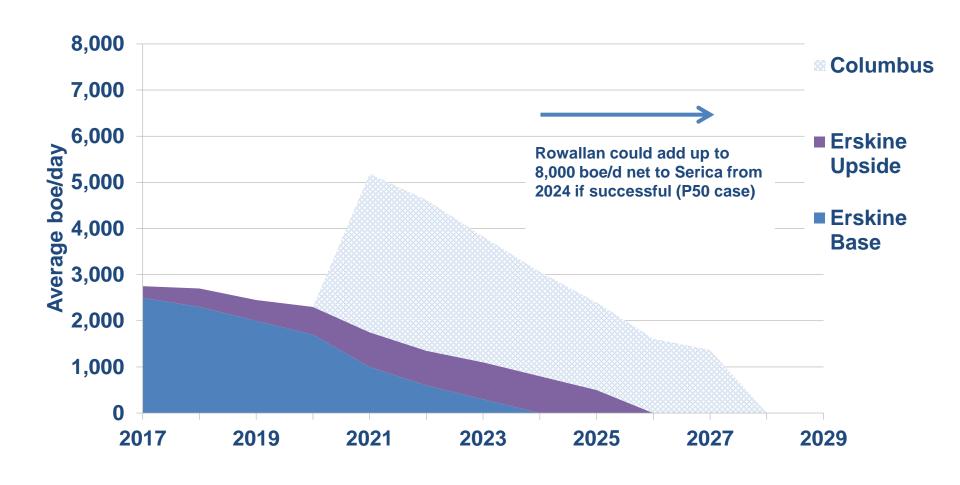


## **ROWALLAN DRILLING TIMELINE**



SERICAENERGY

## POTENTIAL IMPACT OF A ROWALLAN DISCOVERY





## SERICA FRONTIER EXPLORATION

#### **Namibia**

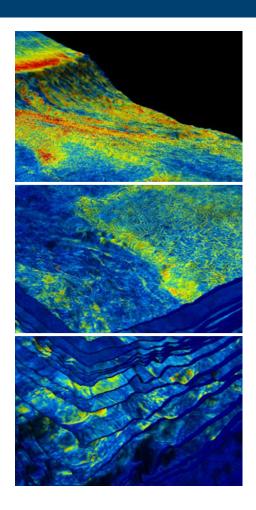
- Luderitz licence extended into next two-year phase
- No well commitment but Serica seeking farm-in partner for early drilling
- Extensive 3D seismic programme identified a range of prospects

#### **Ireland**

- Two-year extensions secured on Rockall and Slyne licences 4/13 and 1/06
- Seeking drilling partners for prospects
- · Renewed industry interest and activity in offshore Ireland encouraging

#### **Growth**

 Serica is looking to grow its exploration portfolio through participation in licence rounds and acquisition





### **SERICA PERFORMANCE**

# **Share price performance since Erskine acquisition in June 2015**



Market cap May 2015 £15 million Current market cap £80 million\*

\*As at 28 June 2017

### STEADY CASH GENERATION



LIFE ADDING VALUE

### Cash build during H1 2017

US\$16.8 million

before payment of 3<sup>rd</sup> Erskine US\$2.9 million tranche

2017 Guidance

2,500 – 2,750 boe/d net

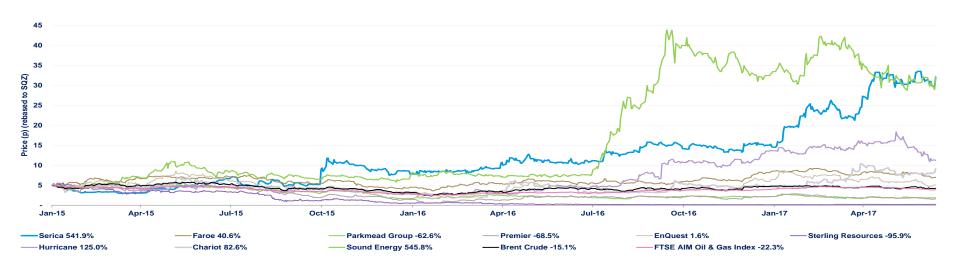
to account for H2 maintenance

Since acquisition Erskine reserves increased from 3.3mmboe to 5.0mmboe\* (\*net produced plus remaining)



### **COMPARATIVE SECTOR PERFORMANCE**

- Serica has performed strongly against its peer group since 2015
- Key points mid-2015 Erskine acquisition and resulting cash flow performance
- Focused on production efficiencies, partner alignment and cost control
- Achieved without recourse to shareholders
- Achieved notwithstanding back-drop of weak oil prices



Serica share price vs peers



## POSITIONED FOR FURTHER GROWTH

### Serica's competitive advantage

- Strong performance in a tough market increases its industry profile
- · Healthy balance sheet increases options and builds capability
- Growing cash balance (US\$30.5 million at 28 June 2017) creates capacity
- Tax losses (US\$166 million) provide ability to offset tax liabilities
- Status as an existing offshore operator supports active asset management
- Experienced team and proven capability provides near and long term deliverability

### **Growth through A&D**

- Majors prepared to transact with focused and dynamic independents to lower cost base (Shell/Chrysaor, BP/Enquest and our own Erskine deal with BP)
- Significant value can be created by reducing cost and extending reserve life (e.g. Erskine)
- Immediate focus on UK in view of tax losses
- Possibility of sharing value created with vendor (e.g. Erskine transaction)

### **Growth through existing assets**

- Serica's existing production, development and exploration assets underpin potential
- High-impact exploration Rowallan, Ireland, Namibia



# FORWARD GROWTH STRATEGY

### Serica's immediate objectives:

- Diversify risk of a single producing asset through acquisition of additional production where the Company can add value and increase opportunity
- Achieve scale to improve shareholder liquidity and increase financing capacity
- Bring Columbus to production and drill the Rowallan well
- Expand programme to follow Columbus and Rowallan
- Extract full value from Serica's UKCS ring-fence tax position
- Advance Serica's exploration prospects in Ireland and Namibia

### The Company is pursuing opportunities in two categories:

- Reviewing potential for step change UK transaction providing further material growth opportunity (Erskine provides the model)
- Reviewing potential for smaller add-on UK production transactions to diversify risk and extend acreage position
- No guarantee of outcome oil and gas transactions are complex and need careful timing and patience to ensure best outcome
- However the Company is well-placed, has the solid bedrock from existing assets and has demonstrated that it has the skill sets to achieve



# CONCLUSION

Serica is emerging from the industry downturn considerably stronger and able to absorb ongoing weak oil prices

Improved production uptime, lower operating costs and extensive tax losses support continuing cash flow generation

With growing cash resources, a low-cost production base and pending Columbus development, the Company is now planning for the next stage of growth

Well-placed to develop and grow – with success we believe 2017 will be a transformational year



